

MUSIC'S MOST INFLUENTIAL VOICE

BILLBOARD IS THE DEFINITIVE SOURCE FOR ALL THINGS MUSIC AMONG FANS, INDUSTRY LEADERS AND CREATORS

SOCIAL & DIGITAL

The Largest Online **Community of Music Fans**



MOST-FOLLOWED SOCIAL CHANNELS AMONG MUSIC SITES

TOTAL FOLLOWERS

BTS' 'Carpool Karaoke' is Coming and No, This Is Not a





MONTHLY

Source: Comscore January 2020

PRINT The Most Trusted Guide for **Music's Most Powerful Insiders**



CIRCULATION

Source: AAM Publisher's Statement, June 2019

READERS SPEND WITH EACH ISSUE

Source: AAM Publisher's Statement, Dec. 2019





EVENTS IN 2020

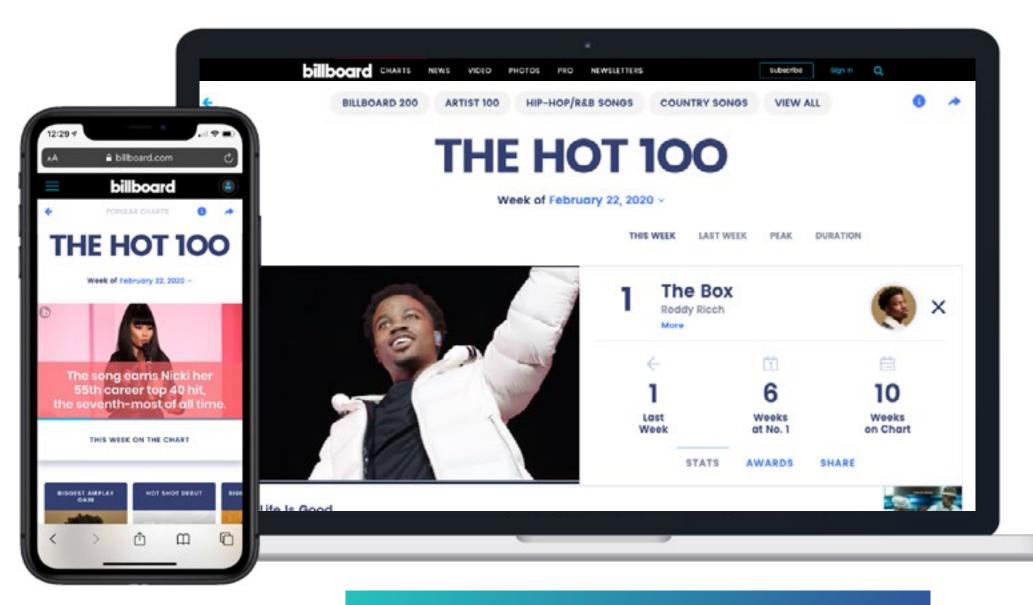
TOTAL IMPRESSIONS GENERATED FROM 2019 EVENTS

Source: Nielsen





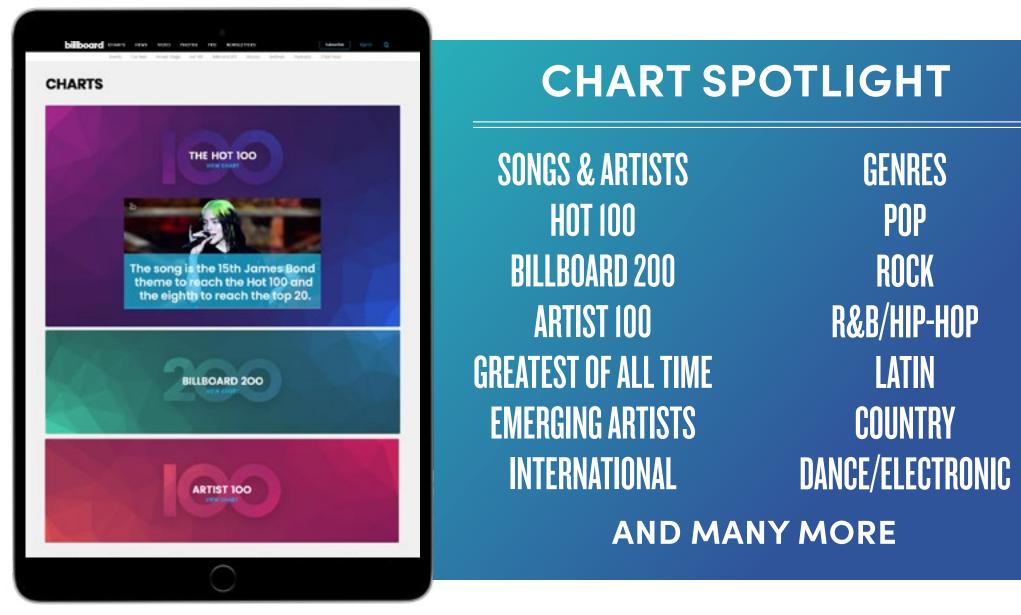
BILLBOARD CHARTS: MUSIC'S GOLDEN BENCHMARK





Source: Comscore, January 2020

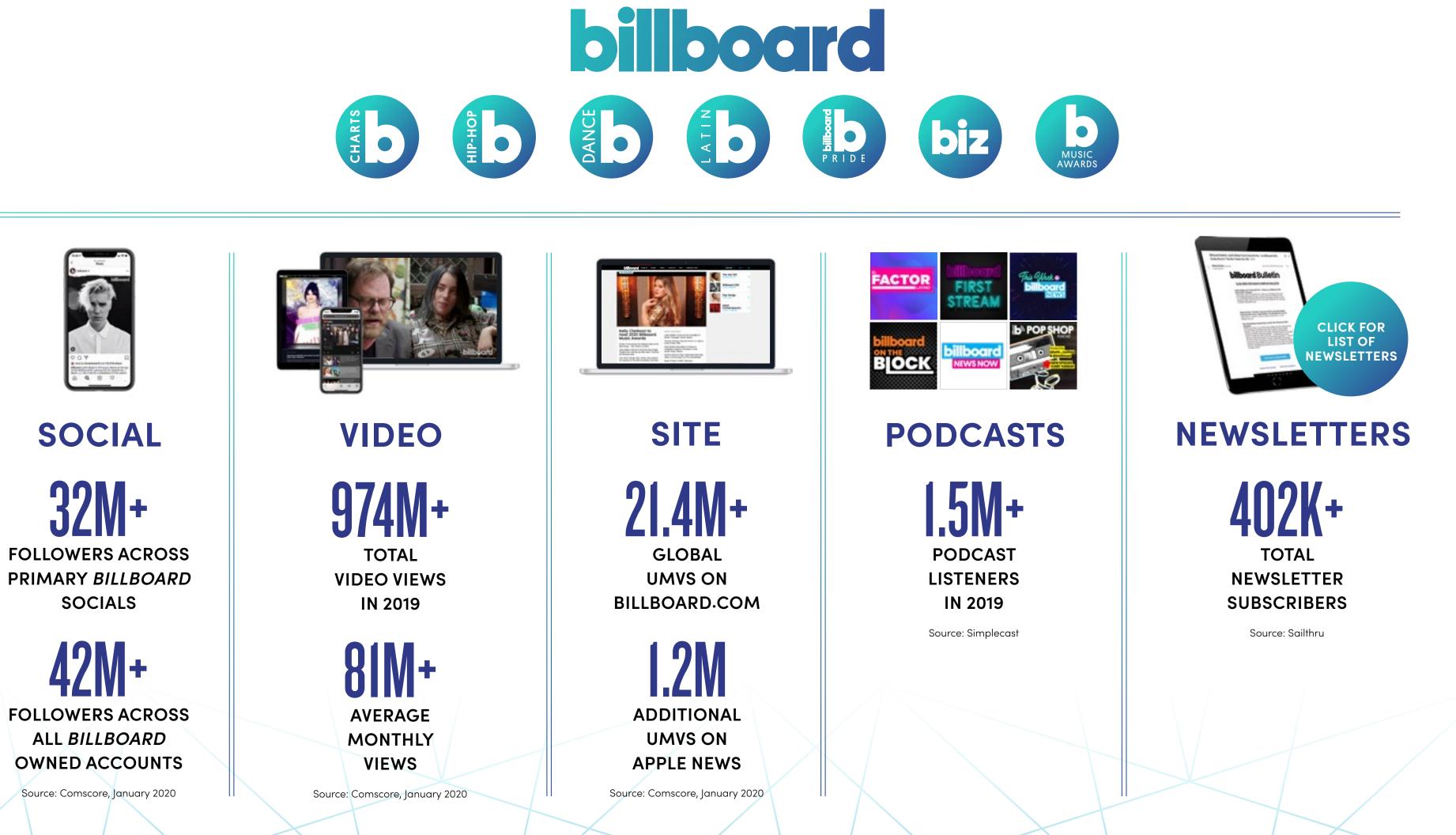
THE CHARTS ARE MUSIC'S DEFINITIVE RANKING AND METRIC OF SUCCESS, SERVING AS BOTH AN INDUSTRY INSTITUTION AND ARTIST DISCOVERY PLATFORM FOR FANS ACROSS ALL GENRES





THE DESTINATION FOR MUSIC FANS

CHART OF-LET



BILLBOARD'S CONTENT RESONATES AMONG FANS AROUND THE WORLD

AUDIENCE INSIGHTS



MORE LIKELY TO HAVE SPENT \$200 OR MORE ON VINYLS/CDS IN THE LAST 6 MONTHS

127% MORE LIKELY TO HAVE SPENT \$200 OR MORE ON ONLINE **MUSIC IN THE LAST 6 MONTHS**

55%

MORE LIKELY TO HAVE SPENT **OVER \$500 ON CONCERT/ACTIVITY** TICKETS IN THE LAST 6 MONTHS

AVERAGE HOUSEHOLD INCOME

AVERAGE NET WORTH

Source: Comscore, February 2020





WHERE INSIDERS ARE INFORMED



TRENDS

TENTPOLE ISSUES



FROM THE CHARTS TO THE STAGE, NOBODY COVERS THE MUSIC INDUSTRY LIKE BILLBOARD

> BILLBOARD **CONSUMERS ARE...**

MORE LIKELY TO WORK IN ENTERTAINMENT, ARTS OR MEDIA

MORE LIKELY TO BE AN **EXECUTIVE OR C-LEVEL**







JANUARY





JUNE



AUGUST



NOVEMBER

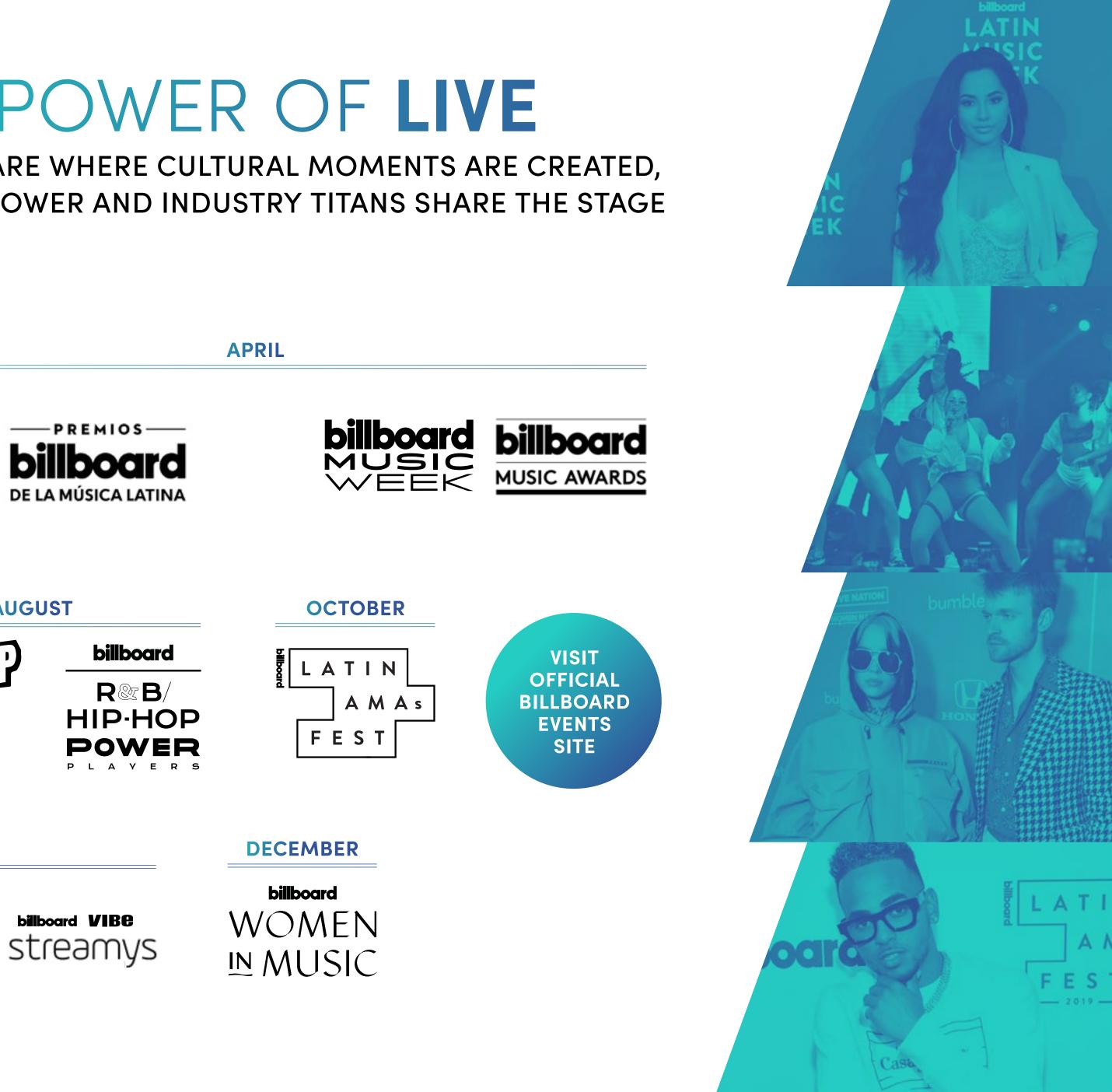






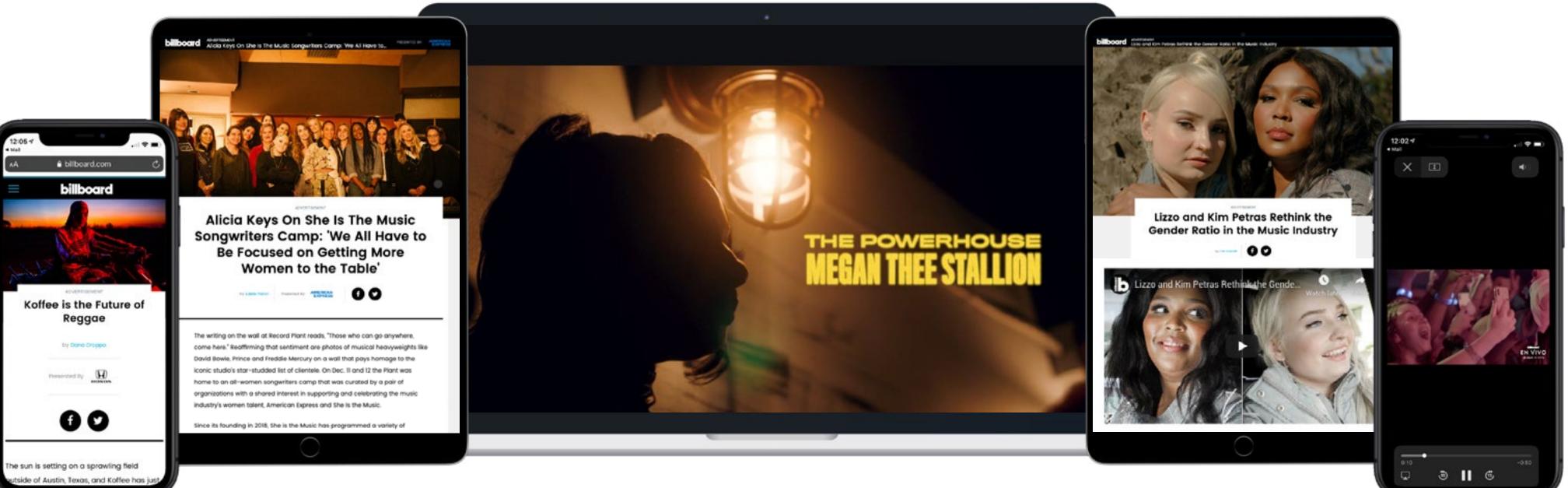
THE POWER OF LIVE

BILLBOARD EVENTS ARE WHERE CULTURAL MOMENTS ARE CREATED, AS UNRIVALED STARPOWER AND INDUSTRY TITANS SHARE THE STAGE



MAKING BRANDS POP

MUSIC IS THE ULTIMATE CULTURAL ALIGNMENT – WHETHER ON-LOCATION AT FESTIVALS OR BEHIND THE SCENES WITH TALENT, *BILLBOARD* CREATES STORIES THAT WEAVE BRANDS INTO MUSIC'S BIGGEST MOMENTS





ON TOP OF THE WORLD

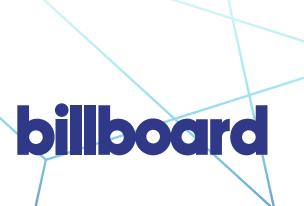
BILLBOARD MAGAZINES ARE DISTRIBUTED AT MUSIC EVENTS **& FESTIVALS AROUND** THE WORLD, INCLUDING:

MIDEM **CANNES LIONS** LATIN MUSIC **SHOWCASE - COLOMBIA CANADIAN MUSIC WEEK** AND MANY MORE

USERS PER MONTH

BILLBOARD IS ON THE FRONTIER OF THE GLOBAL MUSIC SCENE

OF USERS ARE INTERNATIONAL



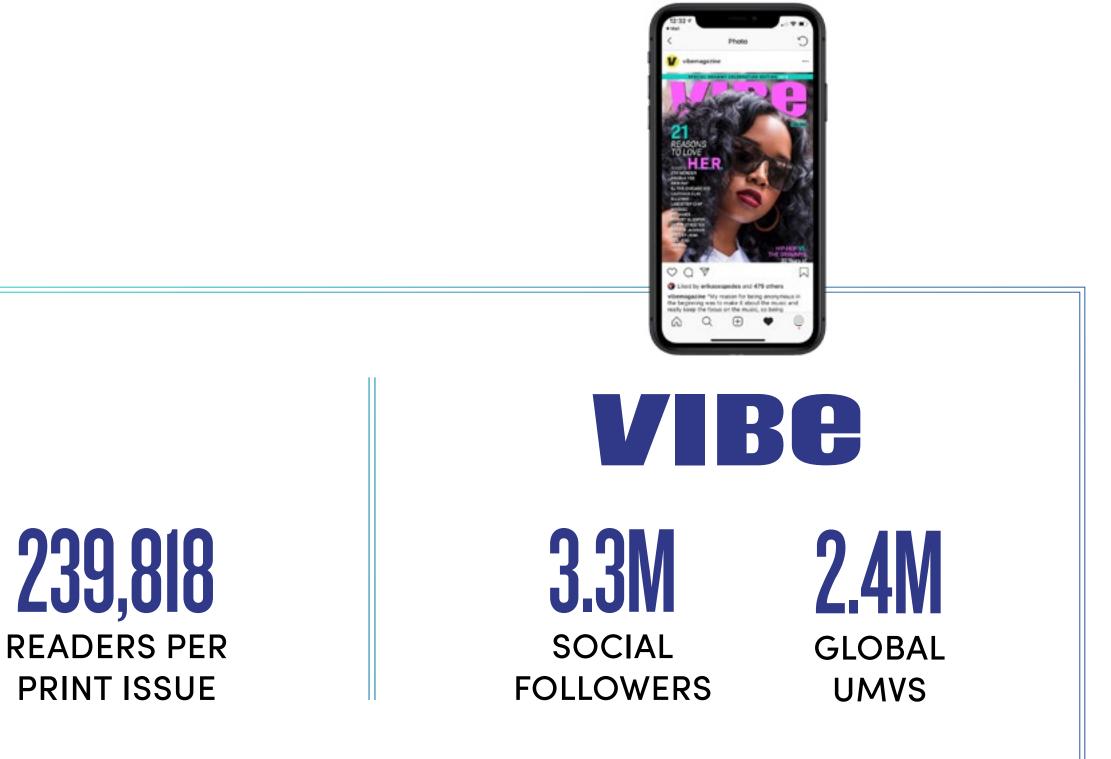
PERFECT HARMONY LEVERAGE THE POWER OF VALENCE MEDIA'S SISTER LEGACY



Holywood

7.9M SOCIAL **FOLLOWERS** 26.6M GLOBAL UMVS

BRANDS THE HOLLYWOOD REPORTER AND VIBE



Source: Comscore, January 2020



PRINT SPECS

SPACE	BLEED	NON-BLEED	TRIM	LIVE (SAFE) ARE
Full Page	10.25" x 13.25" 260mm x 337mm	9.25"w x 12.25" 235mm x 311mm	10" x 13" 254mm x 330mm	9.25" x 12.25" 235mm x 311mm
2-Page Spread	20.25" x 13.25" 515mm x 337mm	19.25" x 12.25" 489mm x 311mm	20" x 13" 508mm x 330mm	19.25" x 12.25" 489mm x 311mm
6-Column	15" x 13.25" 381mm x 337mm		14.75" x 13" 375mm x 330mm	14" x 12.25" 357mm x 311mm
1/2 Horizontal		8.8333" x 5.5849" 224.37mm x 142mm	N/A	N/A
1/2 Vertical		4.25" x 11.6667" 108mm x 296.34mm	N/A	N/A
1/4 Square		4.25" x 5.5849" 108mm x 142mm	N/A	N/A

COVER WRAPS AND SPECIAL AD UNITS

Contact the Billboard Production department for specialty ad size specs and templates.

PRINTING

Web offset (SWOP) Saddle Stitched Publication trim size 10″ x 13″

MECHANICAL REQUIREMENTS

Bleed ads should have a minimum .25" (6.35mm) bleed on all 4 sides and should include trim indications. Trim indications should be offset by .375" (9.525mm).

SAFETY

All live elements, i.e. type on bleed ads, must be a minimum of 3/8" (.375 inch or 9.525mm) inside the final trim area.

GUTTER SAFETY

3/16" on each side (total 3/8"). Partial ads should be supplied to trim only.

FILE SUBMISSION

All ad submission must be press-ready PDF/ X1-a files via the THR ad portal, e-mail, CD or FTP upload. *FILE NAME* SHOULD INCLUDE NAME OF ADVERTISER AND ISSUE RUN DATE

DIGITAL AD REQUIREMENTS MEDIA

Billboard prints PDF/X-1a files only. Export setting: ADOBE

ACROBAT 6 (1.5) or higher. Quality control depends on properly created PDFs.

DOWNLOAD: THR PDF Ad Export Settings for InDesign at: **thr.com/ad/specs** or contact: ads@thr.com

All rasterized files must be 300 DPI. CMYK TIFFs must be 100% of final size.

Transparencies must be flattened.

Line screen is 150 l.p.i. Allow for 10% press gain when preparing Grayscale materials.

Maximum ink density: 300 total.

FONTS

Embed all necessary fonts in PDFs. COLOR

The color space must be

CMYK or Grayscale. No RGB, LAB or embedded color profiles

(such as ICC profiles). No files with PMS colors will be accepted without

prior notification. Otherwise, all PMS colors MUST be converted to CMYK.

Surprinting on Metallic inks

will produce muted colors. Note any special color information on the Contact

Billboard cannot be held

responsible for the quality

of reproduction if these

may not publish in the

Billboard will not be held

the Production department

must make to any ad that

adhere to Billboard Digital

Billboard will store files for

is inadequate or fails to

Ad Specifications.

30 days.

responsible for changes

Proof.

LIABILITY

adhered to.

desired issue.

FOR DEADLINES, AD SPECIFICATIONS, **OR TECHNICAL** QUESTIONS:

PRODUCTION

SERVICES

CONTACT Suzanne Rush 323.525.2257

specifications are not BBads@billboard.com Ads received after deadline

AD DELIVERY

Upload artwork to the Billboard Ad Portal or email as an attachment.

AD PORTAL

prometheus.sendmyad.com

EMAIL

BBads@billboard.com SUBJECT LINE SHOULD INCLUDE NAME OF ADVERTISER AND ISSUE DATE







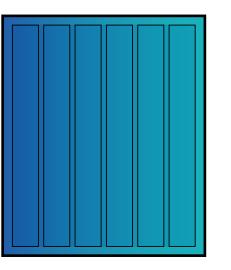
Billboard maintains an in-house Art Department. Contact your sales rep for ad design details and rates.



Trim:

2-PAGE SPREAD

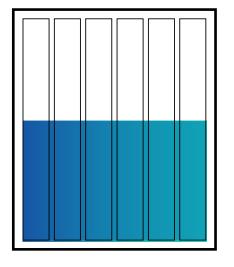
Full bleed: 20" x 13" 20.5" x 13.5" 520.7 mm x 343 mm 508 mm x 330 mm



FULL-PAGE

Full bleed: 10.5 x 13.5" 266.7mm x 343mm

Trim: 10 x 13" 254mm x 330mm



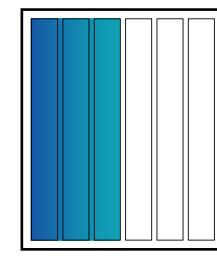
HALF PAGE HORIZANTAL 8.8333" x 5.5849" 224.37mm x 142 mm

Live (Safe) area: 9.25" x 12.25" 235 mm x 311 mm

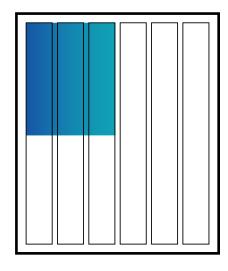
Live (Safe) area:

489 mm x 311 mm

19.25" x 12.25"



HALF PAGE VERTICAL 4.25" x 11.6667" 108mm x 296.34mm



QUARTER PAGE 4.25" x 5.5849" 108mm x 142 mm



LYNNE SEGALL

Executive Vice President/Group Publisher lynne.segall@thr.com 323.525.2192

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laphotoglo@gmail.com

CYNTHIA MELLOW

cmellow.billboard@gmail.com

KELLY JONES Executive Director, Group Production ads@thr.com 323.525.2163



JULIAN HOLGUIN

Executive Vice President, Head of Brand Partnerships julian.holguin@billboard.com 212.493.4115

LONDON **RYAN O'DONNELL**

Managing Director, International ryan.odonnell@billboard.com +447843437167

LATIN **GENE SMITH**

eugenebillboard@gmail.com

MARCIA OLIVAL

marciaolival29@gmail.com



IS MY BIBLE 99

-ELTON JOHN

THE LEGACY LIVES ON. THANK YOU.

arms on Counterfeits

Capital Cities Takeover Could Affect 24 Stat

OF BILLBOARD 77

-BEBE REXHA

66 DILLDUARD WEN13 99 -ALICIA KEYS





DEVOTED TO THE INTERESTS OF ADVERTISERS, POSTER PRINTERS. and accord

ON TURNING THE SHOW INTO A "LOVE FEST" - AND TAKING IT INTO A NEW ERA

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Mar and and a start of the

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77

-LIZZO



