

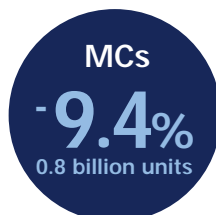
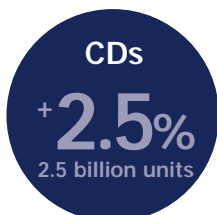
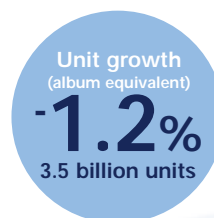
2000

recording industry world sales
april 2001



representing the
recording industry
worldwide

World sales of recorded music for the year 2000 fell by 1.3% in value and by 1.2% in units compared with 1999. The global music market was worth US\$ 36.9 billion in 2000, with total unit sales of 3.5 billion. In unit terms, CD album sales climbed 2.5%. However, sales of singles and cassettes fell sharply, by 14.3% and 9.4% respectively, driving the overall decline in unit sales. Markets experiencing slight decline in value were North and Latin America, Australasia and Asia. However there was growth in sales in Europe.



North America

The US experienced a decline of 1.5% in value and 4.7% in units. The fall was caused by a sharp reduction in sales of both cassettes and singles, down in units by 38% and 46% respectively. While the decline in cassettes follows a familiar trend, the drop in singles sales represents a reversal from strong growth between 1995 and 1997 and a flat market during 1998 and 1999. Singles sales felt the effect of several factors including the availability of free music via the internet, US retailers purchasing more conservatively in response to fewer singles sales and uncertainty about the US economy. The Canadian market was down by 7.5% in value and 6.4% in units, where again free music on the internet was said to be a factor in the declining sales of singles. The market in North America as a whole was down by 4.8% in units and 1.8% in value.

Europe

Europe grew by 1.4% in value, with a 1.3% climb in unit sales. The European Union music market grew by 1.5% in unit terms, though there were notable differences between individual markets. Of the largest markets, the UK grew by 3.8% in value from increased unit sales of 6.2%, whereas France and Germany were both subject to a drop in value by 1.2%. Italy saw a drop of 4.1%. The increase in blank CD-R sales and the growth of CD burning contributed to the decline in these three markets. Greece, Austria and Finland saw strong value growth, while Spain, the Netherlands and Denmark also saw value growth. In Eastern Europe, of the major music markets Russia and Bulgaria both grew in unit

and value terms, whereas the Czech Republic fell by 11.5% in value and 2.9% in units.

Asia & Japan

Japan saw a 4.5% fall in value but an increase of 2.5% in units. The fall in market value has been linked to the economic recession, although the release of CD compilation sets in 2000 may explain the climb in unit sales, despite the fall in value. Sales in Asia as a whole fell by 4.4% in value despite an increase of 1.2% in units. Highest growth rates were seen in South Korea, Hong Kong and India, while there were falls in China, the Philippines and Taiwan, where music piracy continues to grow.

Latin America

Sales in Latin America fell in 2000 for the third year in a row, but less steeply than in 1998 and 1999. Unit sales were down by 3.3% but, in value terms, the market fell only slightly, by 1.0%. This reflects the continuing transfer from cassette to CD in the region. The region's largest market, Brazil, saw a unit increase of 7.6% and a 9.3% rise in value, but the market is still being held back by high levels of piracy. Mexico, the second largest market in the region, experienced a 5.2% growth in value terms. Argentina saw the second successive decline in terms of both units and value. The share of the market accounted for by the CD album format keeps on growing in the region, now accounting for 90% of all album sales by volume, compared to 86% in 1999 and 82% in 1998.

Other markets

Sales in Australasia were down by almost 2% in units but by 4.2% in value, the market feeling the effects of changes in retail tax in Australia. Middle Eastern markets largely saw improvement except in Lebanon and Kuwait. The Middle East region as a whole experienced a 2.1% decline in value and a 3.9% in units. In Africa, sales in South Africa were down in both units and value.

Formats

CD album sales now account for 76% of all album units sold, compared to 74% in 1999. The most significant contributions to this increase have come from Europe and Australasia, closely followed by Latin America. Cassette sales fell sharply in every region, particularly in North America, the EU countries and Latin America. Sales of LPs fell 13.3% in the year and singles fell by just over 14%. The minidisc declined by 34% in terms of units.

2000 TOP 10 MUSIC MARKETS

Country	Retail Value (US\$ millions)	% of World Sales
USA	14,042.0	38.0%
Japan	6,496.9	17.6%
UK	2,828.7	7.7%
Germany	2,420.6	6.6%
France	1,694.7	4.6%
Canada	819.3	2.2%
Brazil	724.7	2.0%
Mexico	665.9	1.8%
Spain	562.9	1.5%
Australia	561.3	1.5%
TOTAL	30,816.9	83.5%

notes

The IFPI World Sales figures cover music from 76 countries.

For comparability on an annual basis, adjustments have been made to global formats to account for non-reporting countries.

Global and regional growths are reported in real terms (i.e. adjusted for fluctuations against the US dollar during 2000) and are weighted to account for the size of individual territories within the region.

For unit growth rate calculations, three singles are equal to one album.

National sales data represents the total legitimate market in each country unless otherwise stated. Value figures represent an estimate of the retail value of music market sales based on net shipments to wholesale.

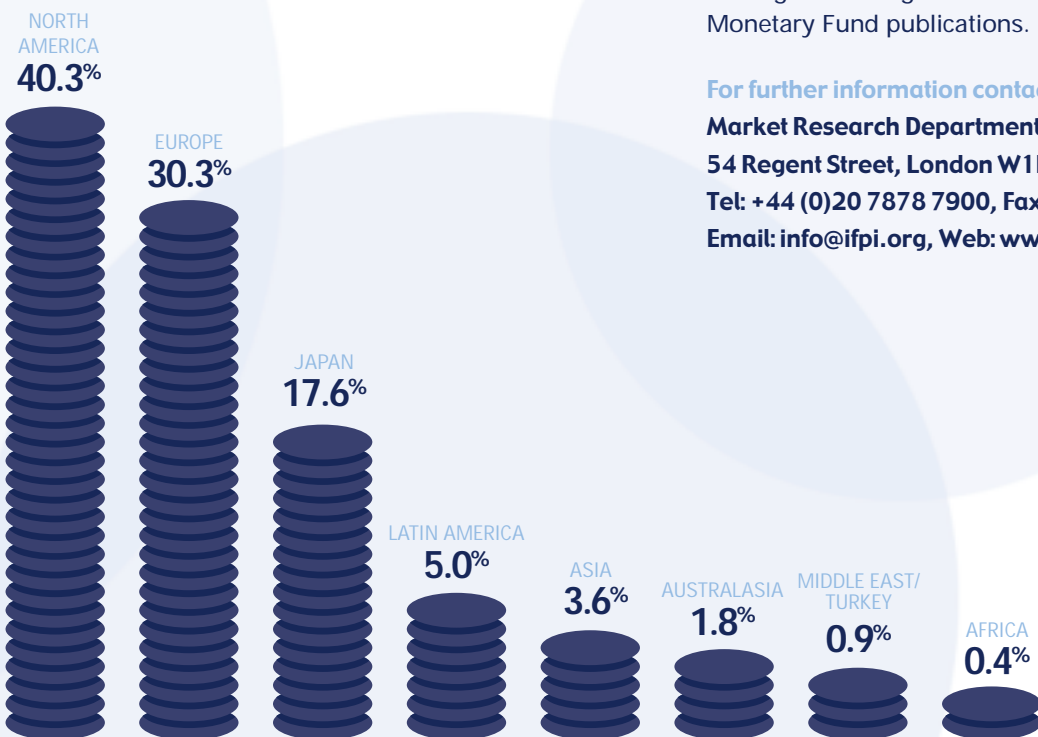
Average exchange rates used are from International Monetary Fund publications.

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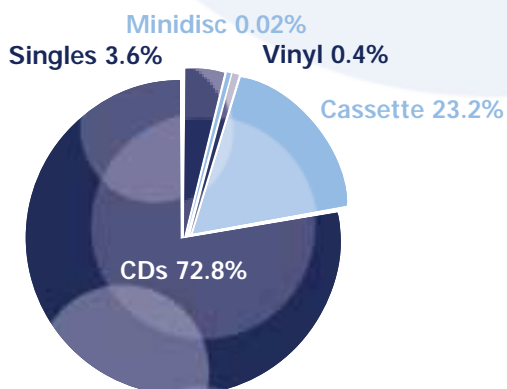
REGIONAL SUMMARY

Region	Unit Growth	Value Growth	US\$ Value (billions)
World	-1.2%	-1.3%	36.9
North America	-4.8%	-1.8%	14.9
Europe	1.3%	1.4%	11.2
EU	1.5%	0.5%	10.1
Asia	1.2%	-4.4%	7.8
Asia excl. Japan	0.2%	-3.7%	1.3
Latin America	-3.3%	-1.0%	1.9
Australasia	1.9%	-4.2%	0.6
Middle East	-3.9%	-2.1%	0.3
Africa	0.0%	-3.7%	0.2

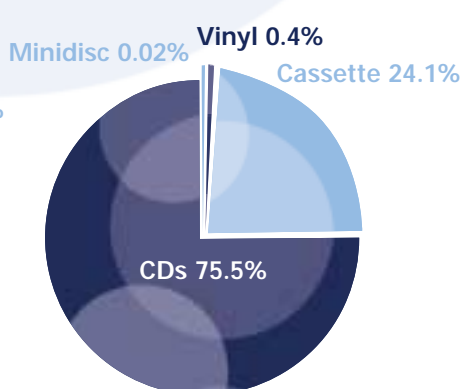


2000 WORLD SALES (percentage of total value by region)

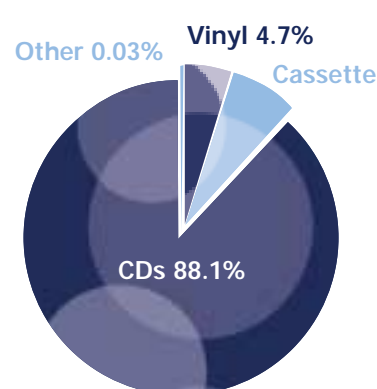
2000 FORMAT SPLIT TOTAL



2000 FORMAT SPLIT ALBUMS



2000 FORMAT SPLIT SINGLES



World Sales2000

FIGURES IN MILLIONS

	UNITS					RETAIL VALUE			ANNUAL GROWTH		
	Singles	LPs	MCs	CDs	Minidisc	USD	Local Currency	Units	USD	Local Currency	
NORTH AMERICA											
Canada	0.5	-	3.5	70.6	-	819.3	CAD 1,216.8	-6.4%	-7.5%	-7.5%	
Jamaica	0.4	0.1	0.01	0.1	-	2.2	JMD 93.6	-58.4%	-59.1%	-55.3%	
USA	40.3	2.2	76.0	942.5	-	14,042.0	USD 14,042.0	-4.7%	-1.5%	-1.5%	
TOTAL	41.2	2.3	79.5	1,013.2	-	14,863.5					
EUROPE											
Austria	3.7	0.04	0.6	19.1	0.005	289.1	EUR 313.8	5.0%	-10.5%	3.5%	
Belgium	8.3	0.05	0.1	20.9	0.003	266.8	EUR 289.6	-6.4%	-22.1%	-9.9%	
Bulgaria	-	-	1.6	0.3	-	4.7	BGL 9,984.3	16.4%	-37.6%	59.1%	
Croatia	-	-	0.5	0.6	-	10.3	CRK 84.9	-8.3%	-20.3%	-7.3%	
Cyprus	-	-	0.1	0.9	-	16.8	CYP 10.4	0.0%	-6.2%	7.4%	
Czech Republic	0.04	-	2.1	4.8	-	40.5	CSK 1,564.5	-2.9%	-20.7%	-11.5%	
Denmark	1.5	0.002	0.2	18.7	0.004	233.3	DKK 1,885.6	6.5%	-11.6%	2.4%	
Estonia	0.03	-	0.4	0.4	-	6.7	EEK 113.7	6.3%	3.0%	19.0%	
Finland	0.6	0.01	0.5	10.7	0.004	115.8	EUR 125.7	2.8%	-9.9%	4.2%	
France	38.0	0.5	8.8	110.4	0.03	1,694.7	EUR 1,839.4	-0.6%	-14.6%	-1.2%	
Germany	54.9	0.9	20.6	204.9	0.2	2,420.6	EUR 2,627.3	-2.8%	-14.5%	-1.2%	
Greece	1.2	0.01	0.4	7.5	0.001	90.3	GRD 32,986.6	6.9%	-8.7%	9.2%	
Hungary	0.3	0.002	3.4	4.1	-	57.0	HUF 16,087.6	1.8%	-2.9%	15.5%	
Iceland	-	-	-	0.8	-	15.2	ISK 1,198.5	-13.5%	-14.2%	-6.8%	
Ireland	2.2	0.03	0.8	8.0	0.001	142.2	EUR 131.4	10.4%	15.6%	13.8%	
Italy	4.0	0.03	8.9	35.2	-	532.2	EUR 577.6	-8.8%	-17.1%	-4.1%	
Latvia	-	-	0.5	0.3	-	6.2	LVL 3.8	-19.2%	-3.6%	0.0%	
Lithuania	0.03	0.001	0.5	0.7	-	3.7	LTL 14.6	85.5%	27.0%	27.0%	
Netherlands	5.4	0.1	0.3	34.1	0.03	455.0	EUR 493.8	1.3%	-12.9%	0.8%	
Norway	1.1	-	0.1	14.5	0.003	232.3	NOK 2,044.6	-3.1%	-10.9%	0.5%	
Poland	0.2	0.001	14.2	20.2	-	156.5	PLZ 680.0	-13.3%	1.0%	10.6%	
Portugal	0.8	0.002	3.8	12.2	0.002	141.5	EUR 153.6	3.7%	-10.2%	3.8%	
Romania	-	-	15.6	0.2	-	29.6	ROL 642,091.2	29.8%	14.0%	61.4%	
Russia	0.5	0.1	100.0	10.0	0.02	197.0	RUB 5,541.7	7.0%	28.7%	47.0%	
Slovakia	0.03	-	0.6	1.0	-	9.7	SKK 451.4	-14.7%	-23.7%	-14.4%	
Slovenia	-	-	0.6	1.1	-	18.0	SIT 4,000.0	13.3%	-11.4%	8.6%	
Spain	1.9	0.02	8.8	60.6	-	562.9	EUR 611.0	10.5%	-12.0%	1.8%	
Sweden*	5.6	0.05	0.3	25.9	0.003	322.9	SEK 2,958.4	6.6%	-10.6%	-0.9%	
Switzerland	3.3	1.1	0.7	21.8	0.01	264.0	CHF 445.9	-0.6%	-10.4%	0.7%	
UK	66.1	3.2	11.4	201.6	0.3	2,828.7	GBP 1,865.8	6.2%	-2.8%	3.8%	
Ukraine	-	-	6.0	1.2	-	13.1	UAH 71.2	-34.5%	-13.6%	13.8%	
TOTAL	199.7	5.1	212.5	852.6	0.6	11,177.2	EUR 12,131.7				
ASIA											
China	-	-	54.9	6.4	-	79.5	CNY 658.1	-14.7%	-15.4%	-15.4%	
Hong Kong	0.1	-	0.3	11.0	-	108.2	HKD 842.8	3.5%	4.1%	4.5%	
India	-	-	178.4	10.6	-	236.7	INR 10,637.5	13.8%	9.1%	13.8%	
Indonesia	-	-	59.4	2.5	-	107.1	IDR 902,011.0	3.8%	-15.5%	-9.4%	
Japan	119.3	5.9	6.5	278.5	0.1	6,496.9	JPY 700,168.4	2.5%	0.9%	-4.5%	
Malaysia	0.05	-	5.9	3.6	-	52.6	MYR 199.8	-0.1%	-0.4%	-0.4%	
Pakistan	-	-	7.5	1.5	-	9.2	PKR 487.5	-14.3%	17.0%	20.4%	

*Sweden - retail growths reflect change in retail mark up

World Sales2000

FIGURES IN MILLIONS

	UNITS					RETAIL VALUE			ANNUAL GROWTH		
	Singles	LPs	MCs	CDs	Minidisc	USD	Local Currency		Units	USD	Local Currency
ASIA Continued											
Philippines	0.01	-	6.3	2.0	-	37.0	PHP	1,633.1	-30.9%	-37.8%	-29.7%
Singapore	0.1	-	0.02	4.8	-	46.1	SGD	79.5	1.7%	-0.7%	1.0%
South Korea	0.1	-	23.4	21.5	-	299.7	KRW	338,926.2	13.0%	21.3%	15.4%
Taiwan	0.9	-	4.7	22.0	-	243.8	TWD	7,612.8	-23.0%	-20.5%	-23.0%
Thailand	-	-	37.3	4.4	-	108.2	THB	4,339.7	-12.6%	-13.8%	-8.6%
TOTAL	120.6	5.9	384.7	368.9	0.1	7,824.9					
LATIN AMERICA											
Argentina	-	0.002	3.3	12.7	-	171.3	ARP	171.2	-29.8%	-36.7%	-36.7%
Bolivia	-	-	-	-	-	-	-	-	-	-	-
Brazil	0.2	-	0.01	104.2	-	724.7	RRC	1,326.2	7.6%	8.4%	9.3%
Chile*	0.3	-	2.5	4.5	-	65.8	CLP	35,249.1	-14.7%	-13.6%	-9.0%
Colombia	0.01	0.1	1.1	12.7	-	107.8	COP	225,018.5	-0.9%	-17.6%	-2.1%
Central America	-	-	0.7	2.6	-	38.9	USD	38.9	-18.0%	-12.9%	-12.9%
Ecuador	-	-	0.1	0.7	-	7.8	ECS	194,012.4	26.1%	38.8%	-
Mexico	0.4	0.1	13.1	53.8	-	665.9	MXP	6,296.5	-8.0%	6.4%	5.2%
Paraguay	-	-	0.1	0.3	-	2.4	PYG	8,308.3	-25.1%	-48.3%	-42.2%
Peru	-	-	0.5	1.1	-	10.7	PEN	37.2	7.0%	-28.1%	-25.8%
Uruguay	-	-	0.04	0.6	-	12.0	UYP	145.6	-28.8%	-25.5%	-20.5%
Venezuela	-	-	0.1	4.2	-	53.2	VEB	36,174.9	-3.0%	0.6%	13.0%
TOTAL	0.9	0.1	21.5	197.4	-	1,860.3					
AUSTRALASIA											
Australia*	11.7	0.04	1.0	46.0	-	561.3	AUD	963.9	2.5%	-14.5%	-5.2%
New Zealand	0.8	0.01	0.6	7.3	0.001	87.9	NZD	192.2	-1.8%	-11.6%	2.3%
TOTAL	12.6	0.1	1.6	53.3	0.001	649.2					
MIDDLE EAST/TURKEY											
Bahrain	-	-	0.8	0.1	-	4.2	BHD	1.6	9.1%	21.0%	21.0%
Egypt	-	-	25.0	0.3	-	50.9	EGP	187.8	0.4%	-7.7%	0.3%
Israel	-	-	0.2	4.6	-	52.0	ILS	211.8	7.9%	-5.2%	-6.8%
Kuwait	-	-	1.8	0.1	-	7.7	KWD	2.4	-12.1%	-16.4%	-15.8%
Lebanon	-	-	2.4	0.3	-	10.1	LBP	15,236.5	-10.1%	-21.7%	-21.7%
Oman	-	-	0.7	0.1	-	3.2	OMR	1.2	27.5%	17.2%	17.2%
Qatar	-	-	0.8	0.1	-	3.4	QTR	12.3	19.0%	13.2%	13.2%
Saudi Arabia	-	-	11.1	0.8	-	55.9	SAR	209.3	-16.4%	10.8%	10.8%
Turkey	-	-	33.8	4.9	-	120.8	TRL	75,548,337.9	-21.0%	-4.9%	42.0%
UAE	-	-	4.6	1.4	-	35.1	DHM	128.9	-2.8%	-10.3%	-10.3%
TOTAL	-	-	81.1	12.7	-	343.2					
AFRICA											
Ghana	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-
South Africa	1.0	0.02	5.8	11.9	-	150.4	ZAR	1,043.5	-7.3%	-17.1%	-5.8%
Zimbabwe	-	0.01	4.5	0.2	-	14.0	ZWD	607.0	42.6%	13.4%	28.1%
TOTAL	1.0	0.03	10.3	12.1	-	164.4					
GRAND TOTAL	376.0	13.5	800.9	2,511.2	0.7	36,925.7					
2000 Adjustments	-	-	9.8	0.9	-	43.0					

*Chile - singles not comparable, not included in unit growth

*Australia - retail growths reflect change in sales tax

World Sales 1999

FIGURES IN MILLIONS

	UNITS					RETAIL VALUE			ANNUAL GROWTH		
	Singles	LPs	MCs	CDs	Minidisc	USD	Local Currency		Units	USD	Local Currency
NORTH AMERICA											
Canada*	0.9	-	7.1	71.9	-	885.8	CAD	1,316.1	-11.0%	-8.8%	-8.7%
Jamaica*	0.6	0.3	0.2	0.1	-	5.4	JMD	209.3	-	-	-
USA	75.3	2.9	122.9	933.8	-	14,251.4	USD	14,251.4	4.6%	8.0%	8.0%
TOTAL	76.8	3.2	130.2	1,005.8	-	15,142.6					
EUROPE											
Austria	3.7	0.03	0.7	18.0	0.02	322.9	EUR	303.0	-5.6%	-6.8%	-2.8%
Belgium	8.4	0.04	0.2	22.4	0.03	342.3	EUR	321.3	-0.7%	-6.9%	-2.9%
Bulgaria	-	-	1.5	0.1	-	3.4	BGL	6,276.0	-10.4%	-1.7%	2.6%
Croatia	-	-	0.6	0.6	-	12.9	CRK	91.5	0.8%	5.9%	18.4%
Cyprus	-	-	0.2	0.8	-	17.8	CYP	9.7	0.0%	-2.9%	1.9%
Czech Republic	0.04	-	2.9	4.2	-	51.1	CSK	1,766.9	-24.9%	-34.1%	-29.4%
Denmark	1.3	0.002	0.2	17.6	0.004	263.9	DKK	1,840.9	2.4%	-1.0%	3.1%
Estonia	0.003	-	0.4	0.3	-	6.5	EEK	95.5	-	-	-
Finland	0.5	0.003	0.8	10.1	0.04	128.6	EUR	120.7	-7.2%	-8.2%	-4.1%
France	37.2	0.4	12.0	108.2	0.05	1,983.4	EUR	1,861.7	-3.6%	-7.6%	-3.6%
Germany	57.1	0.6	21.5	210.6	0.1	2,832.5	EUR	2,658.7	-0.3%	-6.0%	-1.9%
Greece*	1.0	0.01	0.5	6.9	-	98.8	GRD	30,206.2	-15.0%	-17.8%	-15.0%
Hungary	0.3	0.003	3.8	3.5	-	58.7	HUF	13,930.6	7.2%	3.7%	14.7%
Iceland	-	-	0.02	0.9	-	17.8	ISK	1,285.9	12.7%	4.1%	6.2%
Ireland*	2.5	0.01	1.1	6.6	-	123.1	EUR	115.5	11.6%	8.3%	14.2%
Italy*	5.0	0.05	12.9	35.3	-	641.9	EUR	602.5	-0.2%	-1.7%	2.9%
Latvia*	-	-	0.8	0.2	-	6.5	LVL	3.8	-	-	-
Lithuania	0.03	0.004	0.5	0.2	-	2.9	LTL	11.5	-54.4%	-54.3%	-54.3%
Netherlands	5.4	0.2	0.3	33.5	0.1	522.1	EUR	490.1	-3.1%	-6.9%	-3.0%
Norway	1.7	-	0.3	14.6	0.01	260.9	NOK	2,034.4	-2.8%	-5.6%	-2.4%
Poland	0.1	-	21.6	18.0	-	154.9	PLZ	614.6	15.2%	-10.1%	2.8%
Portugal*	1.0	-	2.9	12.9	0.002	157.6	EUR	148.0	-8.9%	-5.6%	-1.4%
Romania*	-	-	12.0	0.2	-	25.9	ROL	397,734.1	-	-	-
Russia	-	0.1	95.0	8.0	-	153.1	RUB	3,769.3	19.7%	-26.0%	87.8%
Slovakia	0.01	0.001	0.9	1.0	-	12.7	SKK	527.2	-31.6%	-41.2%	-31.0%
Slovenia	-	-	0.5	1.0	-	20.3	SIT	3,684.0	0.0%	-0.2%	9.2%
Spain	2.4	0.03	10.7	51.8	-	639.5	EUR	600.2	-0.3%	-6.1%	-1.8%
Sweden*	5.8	0.01	0.7	23.8	0.03	361.3	SEK	2,985.6	7.0%	1.7%	5.7%
Switzerland*	3.3	0.1	0.9	21.7	0.02	294.8	CHF	442.9	-0.1%	-5.2%	-1.7%
UK	80.1	2.3	18.4	176.9	0.4	2,908.9	GBP	1,797.6	-5.1%	1.9%	4.3%
Ukraine	-	-	10.0	1.0	-	15.1	UAH	62.5	46.7%	-27.9%	21.6%
TOTAL	216.8	3.9	234.9	811.0	0.9	12,442.2	EUR	11,678.2			
ASIA											
China	0.01	-	64.4	7.4	-	94.0	CNY	778.2	-8.3%	-9.0%	-9.0%
Hong Kong*	0.2	-	0.1	10.8	-	103.9	HKD	806.2	-	-	-
India*	-	-	156.7	9.3	-	217.0	INR	9,343.8	26.6%	21.3%	26.6%
Indonesia	-	-	56.6	3.0	-	126.7	IDR	995,254.8	47.8%	102.1%	58.6%
Japan	128.1	8.2	6.6	264.9	0.2	6,436.6	JPY	733,171.5	-10.9%	6.5%	-7.3%
Malaysia	0.1	-	6.1	3.3	-	52.8	MYR	200.7	-13.5%	3.0%	-0.3%
Pakistan*	-	-	10.0	0.5	-	7.9	PKR	405.0	-	-	-

*Canada, India, Ireland, Latvia, Philippines, South Korea, Sweden, Switzerland - adjusted to reflect improved estimate of member companies market percentage

*Greece - 1999 figures do not include premium sales

*Colombia, Italy, Portugal, - adjusted to reflect improved estimate of retail mark-up

World Sales 1999

FIGURES IN MILLIONS

	UNITS					RETAIL VALUE			ANNUAL GROWTH		
	Singles	LPs	MCs	CDs	Minidisc	USD	Local Currency		Units	USD	Local Currency
ASIA Continued											
Philippines*	0.01	-	9.1	3.0	-	59.4	PHP	2,323.7	7.6%	32.4%	26.6%
Singapore	0.1	-	0.1	4.6	-	46.4	SGD	78.7	-6.3%	-13.7%	-12.6%
South Korea*	0.03	-	19.2	20.6	-	247.1	SKW	293,709.8	28.3%	43.7%	21.9%
Taiwan	1.2	-	6.1	28.6	-	306.8	TWD	9,886.8	-11.5%	-4.0%	-7.5%
Thailand	-	-	42.9	4.8	-	125.5	THB	4,749.3	-1.0%	9.5%	0.2%
TOTAL	129.7	8.2	378.0	360.9	0.2	7,824.2					
LATIN AMERICA											
Argentina	-	-	5.5	17.3	-	270.4	ARP	270.2	-9.4%	-12.1%	-12.1%
Bolivia*	0.001	0.001	0.2	0.3	-	4.6	BOB	26.7	-	-	-
Brazil	0.2	-	0.03	96.9	-	668.4	RRC	1,213.0	-7.9%	-43.0%	-10.8%
Chile	0.01	-	3.4	4.8	-	76.2	CLP	38,748.9	-8.8%	-10.2%	-0.7%
Colombia*	0.03	0.1	1.3	12.5	-	130.8	COP	229,798.3	-14.1%	-17.9%	1.1%
Central America	0.02	-	1.1	3.0	-	44.6	USD	44.6	4.2%	-5.3%	-5.3%
Ecuador	-	-	0.03	0.6	-	5.6	ECS	65,910.8	-45.4%	-61.4%	-
Mexico	0.5	0.1	19.7	52.9	-	626.0	MXP	5,985.0	1.2%	15.2%	20.6%
Paraguay	-	-	0.2	0.3	-	4.6	PYG	14,367.1	-10.7%	-29.6%	-20.3%
Peru	0.001	-	0.3	1.3	-	14.8	PEN	50.1	7.3%	-14.1%	-0.8%
Uruguay*	-	-	0.1	0.7	-	16.1	UYP	183.1	-24.1%	-	-
Venezuela	0.01	-	0.2	4.2	-	52.9	VEB	32,021.7	-31.2%	-44.8%	-39.0%
TOTAL	0.8	0.2	32.0	194.9	-	1,915.1					
Australasia											
Australia	11.9	0.03	1.0	44.8	-	656.3	AUD	1,017.0	6.7%	8.2%	5.5%
New Zealand	0.9	0.01	0.9	7.2	-	99.4	NZD	187.8	0.9%	-0.6%	0.7%
TOTAL	12.8	0.04	1.8	52.0	-	755.7					
MIDDLE EAST/TURKEY											
Bahrain	-	-	0.7	0.1	-	3.5	BHD	1.3	28.7%	40.0%	40.0%
Egypt	-	-	25.0	0.2	-	55.1	EGP	187.3	0.4%	3.9%	4.2%
Israel	-	-	0.3	4.3	-	54.8	ILS	227.2	-4.5%	-18.4%	-10.9%
Kuwait	-	-	2.0	0.1	-	9.2	KWD	2.8	3.9%	12.5%	12.4%
Lebanon	-	-	2.5	0.5	-	12.9	LBP	19,451.3	-0.8%	0.0%	-0.5%
Oman	-	-	0.5	0.1	-	2.7	OMR	1.0	41.2%	45.8%	45.8%
Qatar	-	-	0.6	0.1	-	3.0	QTR	10.9	0.6%	3.5%	3.5%
Saudi Arabia	-	-	13.5	0.8	-	50.4	SAR	188.9	-12.6%	-8.8%	-8.8%
Turkey	-	-	44.2	4.7	-	127.0	TRL	53,185,409.3	0.0%	0.0%	60.6%
UAE	-	-	4.4	1.8	-	39.1	DHM	143.8	0.0%	6.4%	6.4%
TOTAL	-	-	93.7	12.5	-	357.8					
AFRICA											
Ghana	-	-	-	-	-	-	-	-	-	-	-
Kenya	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-
South Africa	1.9	-	6.4	12.4	-	181.4	ZAR	1,108.3	-7.5%	-7.3%	2.4%
Zimbabwe	-	0.02	3.0	0.3	-	12.4	ZWD	473.7	91.4%	33.9%	139.6%
TOTAL	1.9	0.02	9.4	12.7	-	193.8					
GRAND TOTAL	438.8	15.6	894.5	2,450.8	1.1	38,671.2					
1999 Adjustments	-	-	14.6	0.9	-	39.9					

*Hong Kong, Romania - 1998/99 figures not comparable, figures adjusted to reflect improved estimate of member companies market percentage

*Bolivia, Jamaica, Pakistan - 1998/99 figures not directly comparable

*Uruguay - 1998/99 figures not comparable, figures adjusted to reflect improved estimate of retail mark-up